

# Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



## 6: Palmetto Dunes

**+ 11.8%**

**- 58.3%**

**- 0.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

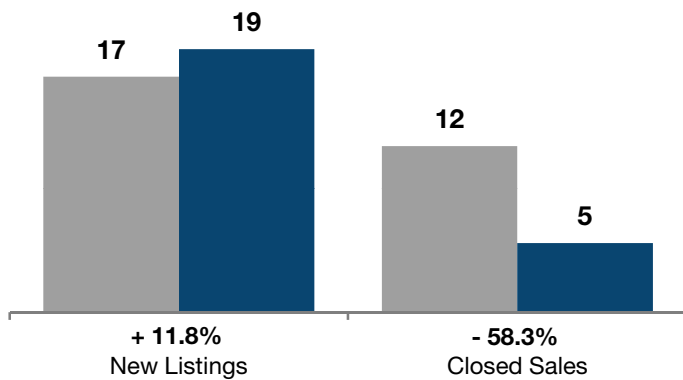
### Attached Condominiums Only

	January			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	17	19	+ 11.8%	17	19	+ 11.8%
Closed Sales	12	5	- 58.3%	12	5	- 58.3%
Median Sales Price*	\$350,800	\$350,000	- 0.2%	\$350,800	\$350,000	- 0.2%
Percent of List Price Received*	92.8%	94.4%	+ 1.7%	92.8%	94.4%	+ 1.7%
Days on Market Until Sale	279	272	- 2.5%	279	272	- 2.5%
Inventory of Homes for Sale	171	147	- 14.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

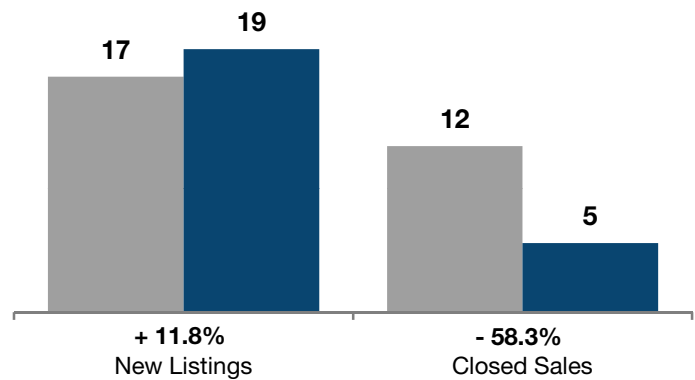
### January

■ 2013 ■ 2014



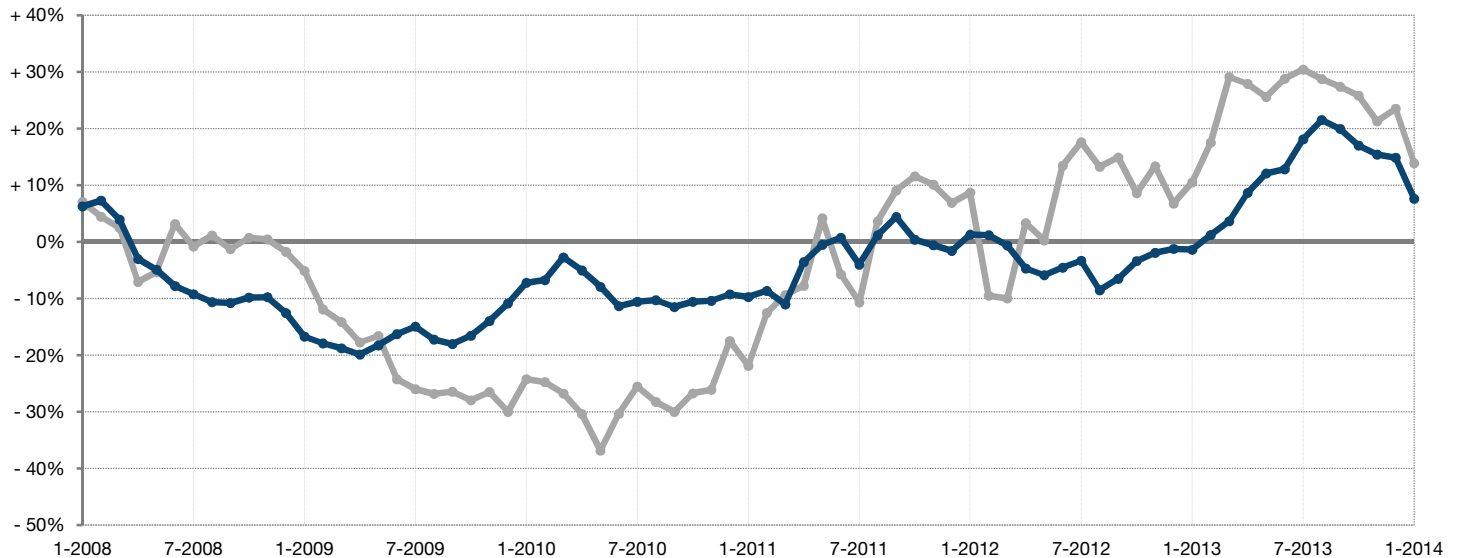
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
6: Palmetto Dunes – Attached Condominiums Only — 6: Palmetto Dunes – Attached Condominiums Only



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.